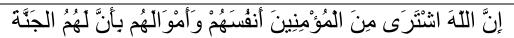




In the Name of Allah, Most Merciful, Most Compassionate

## **Profit & Loss**

Qur'an Surat At-Tawbah 9:111



Verily Allah has purchased from the believers their persons and their property<sup>2</sup> that Paradise might be theirs

If you wish to understand how profitable<sup>3</sup> a trade it is, and how honorable<sup>4</sup> a rank, to sell one's person and property to God, to be His slave and His soldier, then listen to the following comparison<sup>5</sup>.

Once a king entrusted<sup>6</sup> each of two of his subjects<sup>7</sup> with an estate<sup>8</sup>, including all necessary workshops<sup>9</sup>, machinery, horses, weapons and so forth. But since it was a tempestuous<sup>10</sup> and war-ridden<sup>11</sup> age, nothing enjoyed<sup>12</sup> stability<sup>13</sup>; it was destined<sup>14</sup> either to disappear<sup>15</sup> or to change. The king in his infinite<sup>16</sup> mercy sent a most noble lieutenant 17 to the two men and by means of a compassionate decree 18 conveyed 19 the following to them:

<sup>12</sup>Experienced

<sup>&</sup>lt;sup>1</sup>To buy, pay a price for something (from Old French: to seek to obtain)

<sup>&</sup>lt;sup>2</sup>Something that one owns or possesses (from Latin proprius one's own)

<sup>&</sup>lt;sup>3</sup>Producing a gain of some kind, giving profit, benefit

<sup>&</sup>lt;sup>4</sup>Something worth respect, high, excellent

<sup>&</sup>lt;sup>5</sup>A representation or example of something which is like another thing

 $<sup>^6</sup>$ To give someone the responsibility to take care of or look after something and to take the correct action with that thing

<sup>&</sup>lt;sup>7</sup>someone under the command of another normally a ruler and must obey him

<sup>&</sup>lt;sup>8</sup>A large house, surrounding buildings e.g. stables and land

<sup>&</sup>lt;sup>9</sup>A place where things are made and repaired

<sup>&</sup>lt;sup>10</sup>Stormy and bad weather

<sup>&</sup>lt;sup>11</sup>Full of wars

<sup>&</sup>lt;sup>13</sup>Peace and not changing from one state to another

<sup>&</sup>lt;sup>14</sup>To be directed to something planned in advance (from Latin destinaire to make firm establish)

<sup>&</sup>lt;sup>15</sup>To go out of existence or to stop being known

<sup>&</sup>lt;sup>16</sup>Limitless, that which continues forever

<sup>&</sup>lt;sup>17</sup>Deputy, representative, official appointed to act for a higher official

<sup>&</sup>lt;sup>18</sup>An order, commands

<sup>&</sup>lt;sup>19</sup>Communicate or deliver a message (from someone)

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"Sell me the property you now hold in trust<sup>20</sup>, so that I may keep it for you. Let it not be destroyed for no purpose. After the wars are over, I will return it to you in a better condition than before. I will regard<sup>21</sup> the trust as your property and pay you a high price for it. As for the machinery and the tools in the workshop, they will be used in my name and at my workbench<sup>22</sup>. But the price and the fee<sup>23</sup> for their use shall be increased a thousandfold<sup>24</sup>. You will receive all the profit that accrues<sup>25</sup>. You are indigent<sup>26</sup> and resourceless<sup>27</sup>, and unable to provide the cost of these great tasks. So let me assume<sup>28</sup> the provision<sup>29</sup> of all expenses<sup>30</sup> and equipment<sup>31</sup>, and give you all the income<sup>32</sup> and the profit<sup>33</sup>. You shall keep it until the time of demobilization<sup>34</sup>.

So see the five ways in which you shall profit<sup>35</sup>! Now if you do not sell me the property, you can see that no one is able to preserve<sup>36</sup> what he possesses, and you too will lose what you now hold. It will go for nothing, and you will lose the high price I offer. The delicate<sup>37</sup> and precious tools and scales, the precious metals waiting to be used, will also lose all value. You will have the trouble and concern of administering<sup>38</sup> and preserving, but at the same time be punished for betraying<sup>39</sup> your trust. So see the five ways in which you may lose! Moreover<sup>40</sup>, if you sell the property to me, you become my soldier and act in my name. Instead of a common<sup>41</sup> prisoner or irregular<sup>42</sup> soldier, you will be the free lieutenant of an exalted<sup>43</sup> monarch.<sup>44</sup>"

After they had listened to this gracious<sup>45</sup> decree, the more intelligent of the two men said:

 $<sup>^{20}\</sup>mbox{hold}$  in trust - to have something given to one as a trust

<sup>&</sup>lt;sup>21</sup>Consider

<sup>&</sup>lt;sup>22</sup>A table where work is done

<sup>&</sup>lt;sup>23</sup>Price, amount paid for something

<sup>&</sup>lt;sup>24</sup>Multiplied by a thousand, increased by a great number

<sup>&</sup>lt;sup>25</sup>That is added to the amount that you have

<sup>&</sup>lt;sup>26</sup>Very poor, in need

<sup>&</sup>lt;sup>27</sup>Without ways and means to react to situations

<sup>&</sup>lt;sup>28</sup>Undertake, take on as a duty or task

To provide something, supply something

<sup>&</sup>lt;sup>30</sup>Amount spent for a task or work

<sup>&</sup>lt;sup>31</sup>Machinery

The money that is made for a job

<sup>&</sup>lt;sup>33</sup>Extra money that is made on top of income

<sup>&</sup>lt;sup>34</sup>When the armies break up at the end of fighting, indicating peace, stop being ready to fight

<sup>&</sup>lt;sup>36</sup>To keep it in the same good condition

<sup>&</sup>lt;sup>37</sup>Made in an excellent and very detailed way

<sup>&</sup>lt;sup>38</sup>Managing or organizing things

<sup>&</sup>lt;sup>39</sup>Fail in carrying out, go against

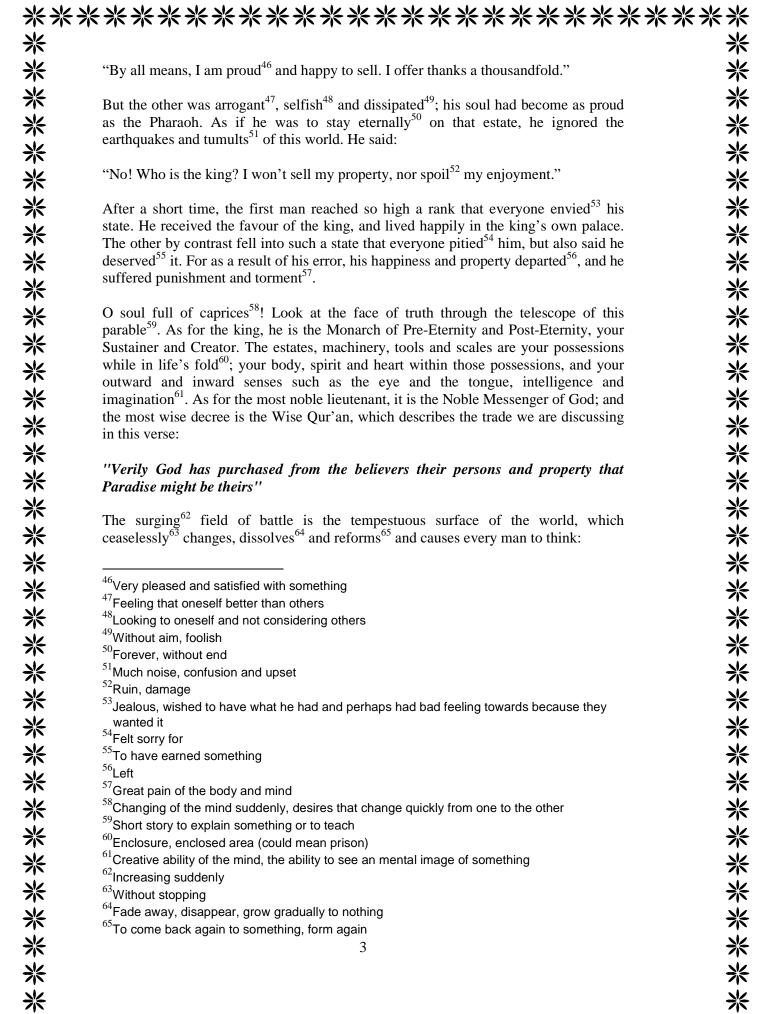
<sup>&</sup>lt;sup>40</sup>In addition to what has been said

<sup>&</sup>lt;sup>41</sup>Of no high rank or having no special position

<sup>&</sup>lt;sup>42</sup>Not belonging to the main army

<sup>&</sup>lt;sup>43</sup>Raised high in rank, praise someone highly

<sup>&</sup>lt;sup>45</sup>Merciful, kind, compassionate



"By all means, I am proud<sup>46</sup> and happy to sell. I offer thanks a thousandfold."

But the other was arrogant<sup>47</sup>, selfish<sup>48</sup> and dissipated<sup>49</sup>; his soul had become as proud as the Pharaoh. As if he was to stay eternally on that estate, he ignored the earthquakes and tumults<sup>51</sup> of this world. He said:

"No! Who is the king? I won't sell my property, nor spoil<sup>52</sup> my enjoyment."

After a short time, the first man reached so high a rank that everyone envied<sup>53</sup> his state. He received the favour of the king, and lived happily in the king's own palace. The other by contrast fell into such a state that everyone pitied<sup>54</sup> him, but also said he deserved<sup>55</sup> it. For as a result of his error, his happiness and property departed<sup>56</sup>, and he suffered punishment and torment<sup>57</sup>.

O soul full of caprices<sup>58</sup>! Look at the face of truth through the telescope of this parable<sup>59</sup>. As for the king, he is the Monarch of Pre-Eternity and Post-Eternity, your Sustainer and Creator. The estates, machinery, tools and scales are your possessions while in life's fold<sup>60</sup>; your body, spirit and heart within those possessions, and your outward and inward senses such as the eye and the tongue, intelligence and imagination<sup>61</sup>. As for the most noble lieutenant, it is the Noble Messenger of God; and the most wise decree is the Wise Our'an, which describes the trade we are discussing in this verse:

# "Verily God has purchased from the believers their persons and property that Paradise might be theirs"

The surging<sup>62</sup> field of battle is the tempestuous surface of the world, which ceaselessly<sup>63</sup> changes, dissolves<sup>64</sup> and reforms<sup>65</sup> and causes every man to think:

<sup>&</sup>lt;sup>46</sup>Very pleased and satisfied with something

<sup>&</sup>lt;sup>47</sup>Feeling that oneself better than others

<sup>&</sup>lt;sup>48</sup>Looking to oneself and not considering others

<sup>&</sup>lt;sup>49</sup>Without aim, foolish

<sup>&</sup>lt;sup>50</sup>Forever, without end

<sup>&</sup>lt;sup>51</sup>Much noise, confusion and upset

<sup>&</sup>lt;sup>52</sup>Ruin, damage

<sup>&</sup>lt;sup>53</sup>Jealous, wished to have what he had and perhaps had bad feeling towards because they wanted it

<sup>&</sup>lt;sup>54</sup>Felt sorry for

<sup>&</sup>lt;sup>55</sup>To have earned something

<sup>&</sup>lt;sup>56</sup>Left

<sup>&</sup>lt;sup>57</sup>Great pain of the body and mind

<sup>&</sup>lt;sup>58</sup>Changing of the mind suddenly, desires that change quickly from one to the other

<sup>&</sup>lt;sup>59</sup>Short story to explain something or to teach

<sup>&</sup>lt;sup>60</sup>Enclosure, enclosed area (could mean prison)

 $<sup>^{61}</sup>$ Creative ability of the mind, the ability to see an mental image of something

<sup>&</sup>lt;sup>62</sup>Increasing suddenly

<sup>&</sup>lt;sup>63</sup>Without stopping

<sup>&</sup>lt;sup>64</sup>Fade away, disappear, grow gradually to nothing

<sup>&</sup>lt;sup>65</sup>To come back again to something, form again

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"Since everything will leave our hands, will perish and be lost, is there no way in which we can transform<sup>66</sup> it into something eternal and preserve it?"

While engaged in these thoughts, he suddenly hears the heavenly voice of the Qur'an

"Indeed there is, a beautiful and easy way which contains five profits within itself."

What is that way?

To sell the trust received<sup>67</sup> back to its true owner. Such a sale yields<sup>68</sup> profit fivefold.

## The First Profit:

Transient<sup>69</sup> property becomes everlasting. For this waning<sup>70</sup> life, when given to the Eternal and Self-Subsistent Lord of Glory and spent for His sake, will be transmuted<sup>71</sup> into eternity. It will yield eternal fruits. The moments of one's life will apparently<sup>72</sup> vanish<sup>73</sup> and rot<sup>74</sup> like kernels and seeds. But then the flowers of blessedness and auspiciousness<sup>75</sup> will open and bloom<sup>76</sup> in the realm of eternity, and each will also present a luminous<sup>77</sup> and reassuring<sup>78</sup> aspect in the Intermediate Realm.

## The Second Profit:

The high price of Paradise is given in exchange<sup>79</sup>.

## The Third Profit:

The value of each limb<sup>80</sup> and each sense is increased a thousandfold. The intelligence is, for example, like a tool. If you do not sell it to God Almighty, but rather employ it for the sake of the soul, it will become an ill-omened<sup>81</sup>, noxious<sup>82</sup> and debilitating<sup>83</sup> tool that will burden your weak person with all the sad sorrows<sup>84</sup> of the past and the terrifying fears of the future; it will descend to the rank of an inauspicious and

<sup>&</sup>lt;sup>66</sup>To change from one state to another

<sup>&</sup>lt;sup>67</sup>Been given

<sup>&</sup>lt;sup>68</sup>Produces

<sup>&</sup>lt;sup>69</sup>That which quickly passes away

<sup>&</sup>lt;sup>70</sup>To become less, decline

<sup>&</sup>lt;sup>71</sup>To be changed in form, substance or characteristic

 $<sup>^{72}</sup>$ Seem to

<sup>&</sup>lt;sup>73</sup>disappear

<sup>&</sup>lt;sup>74</sup>decay, decompose

<sup>&</sup>lt;sup>75</sup>success

<sup>&</sup>lt;sup>76</sup>begin to grow, produce flower and fruit

<sup>&</sup>lt;sup>77</sup>bright, full of light

<sup>&</sup>lt;sup>78</sup>calming, giving back confidence

<sup>&</sup>lt;sup>79</sup>One thing given for another

<sup>&</sup>lt;sup>80</sup>Bodily part

<sup>81</sup> Having bad fortune

<sup>82</sup> Morally harmful

<sup>83</sup> Injuring, making weak

<sup>84</sup> something which makes you sad from the past, regret

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destructive<sup>85</sup> tool. It is for this reason that a sinful man will frequently<sup>86</sup> resort<sup>87</sup> to drunkenness or frivolous<sup>88</sup> pleasure in order to escape the vexations<sup>89</sup> and injuries<sup>90</sup> of his intelligence. But if you sell your intelligence to its True Owner and employ it on His behalf, then the intelligence will become like the key to a talisman, unlocking the infinite treasures of compassion and the vaults<sup>91</sup> of wisdom that creation contains.

To take another example, the eye is one of the senses, a window through which the spirit looks out on this world. If you do not sell it to God Almighty, but rather employ it on behalf of the soul, by gazing<sup>92</sup> upon a handful of transient, impermanent<sup>93</sup> beauties and scenes, it will sink<sup>94</sup> to the level of being a pander<sup>95</sup> to lust and the concupiscent<sup>96</sup> soul. But if you sell the eye to your All-Seeing Maker, and employ it on His behalf and within limits traced<sup>97</sup> out by Him, then your eye will rise to the rank of a reader of the great book of being, a witness to the miracles of dominical 98 art, a blessed bee sucking<sup>99</sup> on the blossoms<sup>100</sup> of mercy in the garden of this globe.

Yet another example is that of the tongue and the sense of taste. If you do not sell it to your Wise Creator, but employ it instead on behalf of the soul and for the sake of the stomach, it sinks and declines to the level of a gatekeeper at the stable of the stomach, a watchman at its factory. But if you sell it to the Generous Provider, the sense of taste contained in the tongue will rise to the rank of a skilled overseer of the treasuries of Divine compassion, a grateful inspector in the kitchens of God's eternal power.

So look well, O intelligence! See the difference between a tool of destruction and the key to all being! And look carefully, O eye! See the difference between an abominable 101 pander and the learned overseer of the Divine library! And taste well, O tongue! See the difference between a stable doorkeeper or a factory watchman and the superintendent<sup>102</sup> of the treasury of God's mercy!

Compare all other tools and limbs to these, and then you will understand that in truth the believer acquires 103 a nature worthy of Paradise and the unbeliever a nature

88 over satisfying the self, without seriousness

 $<sup>^{85}</sup>$  causing something to be destroyed

<sup>&</sup>lt;sup>86</sup>often, on many occasions

<sup>&</sup>lt;sup>87</sup>go to, to turn to

<sup>&</sup>lt;sup>89</sup>That which annoys or causes disturbance

<sup>90</sup> Something which harms one

<sup>&</sup>lt;sup>91</sup>Something or place in which you keep a treasure, a safe

<sup>&</sup>lt;sup>92</sup>Looking upon something intently, deeply and with great interest

<sup>93</sup>Have an end, do not last

 $<sup>^{94}\</sup>mathrm{Go}$  down, be reduced

<sup>95</sup> encourage the weakness of something or someone's desire

<sup>&</sup>lt;sup>96</sup>Full of strong desires

<sup>&</sup>lt;sup>97</sup>Marked out, drawn by

<sup>98</sup>Of God, relating to God

<sup>&</sup>lt;sup>99</sup>To take liquid into the mouth

 $<sup>^{100}\</sup>mathrm{New}$  flowers

<sup>&</sup>lt;sup>101</sup>Worthy of hate, disgust

<sup>&</sup>lt;sup>102</sup>one who manages or organizes the affairs of something, a Manager

<sup>103</sup> gains, learns, comes to have

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conforming<sup>104</sup> to Hell. The reason for each of them attaining his respective<sup>105</sup> value is that the believer, by virtue 106 of his faith, uses the trust of his Creator on His behalf and within the limits traced out by Him, whereas the unbeliever betrays the trust and employs it for the sake of the instinctual 107 soul.

#### The Fourth Profit:

Man is helpless and exposed to numerous 108 misfortunes. He is indigent, and his needs are numerous. He is weak, and the burden of life is most heavy. If he does not rely on the Omnipotent One of Glory, place his trust in Him and confidently submit to Him, his conscience will always be troubled. Fruitless torments, pains and regrets will suffocate him and intoxicate him, or turn him into a beast.

## The Fifth Profit:

Those who have experienced illumination and had unveiled to them the true nature of things, the elect who have witnessed the truth, are all agreed that the exalted reward for all the worship and glorification of God performed by your members and instruments will be given to you at the time of greatest need, in the form of the fruits of Paradise.

If you spurn this trade with its fivefold profit, in addition to being deprived of its profit, you will suffer fivefold loss.

#### The First Loss:

The property and offspring to which you are so attached, the soul and its caprice that you worship, the youth and life with which you are infatuated, all will vanish and be lost; your hands will be empty. But they will leave behind them sin and pain, fastened on your neck like a yoke.

## The Second Loss:

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You will suffer the penalty for betrayal of trust. For you will have wronged your own self by using the most precious tools on the most worthless objects.

## The Third Loss:

By casting down all the precious faculties of man to a level much inferior to the animals, you will have insulted and transgressed against God's wisdom.

#### The Fourth Loss:

In your weakness and poverty, you will have placed the heavy burden of life on your weak shoulders, and will constantly groan and lament beneath the blows of transience and separation.

#### The Fifth Loss:

You will have clothed in an ugly form, fit to open the gates of Hell in front of you, the fair gifts of the Compassionate One such as the intelligence, the heart, the eye and the

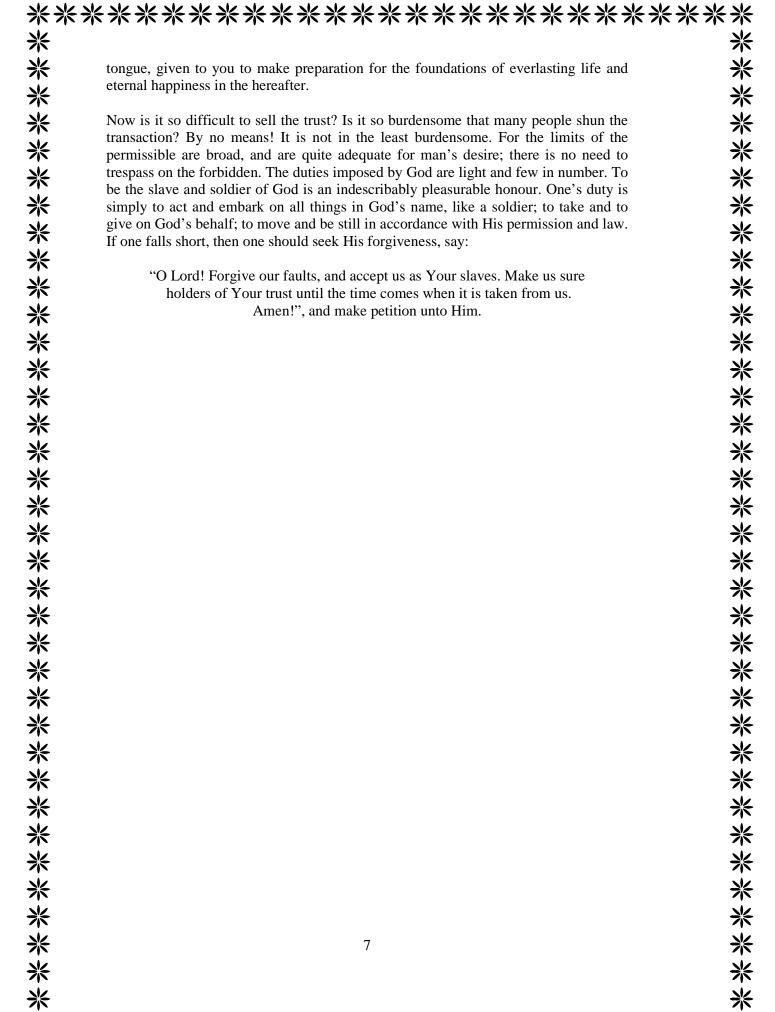
 $<sup>^{104}\</sup>mathrm{To}$  make oneself fit for

 $<sup>^{105}\</sup>mbox{belonging}$  to each, particular - special to each, that which each has

<sup>&</sup>lt;sup>106</sup>Through having, because of

<sup>107</sup> Lower self, animalistic or of the instincts or natural tendencies

<sup>&</sup>lt;sup>108</sup>A great many



tongue, given to you to make preparation for the foundations of everlasting life and eternal happiness in the hereafter.

Now is it so difficult to sell the trust? Is it so burdensome that many people shun the transaction? By no means! It is not in the least burdensome. For the limits of the permissible are broad, and are quite adequate for man's desire; there is no need to trespass on the forbidden. The duties imposed by God are light and few in number. To be the slave and soldier of God is an indescribably pleasurable honour. One's duty is simply to act and embark on all things in God's name, like a soldier; to take and to give on God's behalf; to move and be still in accordance with His permission and law. If one falls short, then one should seek His forgiveness, say:

"O Lord! Forgive our faults, and accept us as Your slaves. Make us sure holders of Your trust until the time comes when it is taken from us. Amen!", and make petition unto Him.